## 990

## **Return of Organization Exempt From Income Tax**

OMB No. 1545-0047

2012

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements. For the 2012 calendar year, or tax year beginning 2012, and ending 09/01 20 13 C Name of organization UTAH SYMPHONY & OPERA D Employer identification number В Check if applicable: Address change Doing Business As UTAH SYMPHONY I UTAH OPERA 51-0145980 Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Telephone number Name change 123 WEST SOUTH TEMPLE Initial return 801-533-5626 City, town or post office, state, and ZIP code Terminated **G** Gross receipts \$ SALT LAKE CITY, UT 84101 19,954,854 Amended return Application pending | F Name and address of principal officer: Melia Tourangeau H(a) Is this a group return for affiliates? Yes No 123 West South Temple, Salt Lake City, UT 84101 If "No," attach a list. (see instructions) 501(c)(3) \_\_\_ 501(c) ( ) ◀ (insert no.) ☐ 4947(a)(1) or Tax-exempt status: Website: ▶ WWW.USUO.ORG H(c) Group exemption number ▶ Form of organization: V Corporation Trust L Year of formation: Association M State of legal domicile: UT Part I Summary 1 Briefly describe the organization's mission or most significant activities: Mission - Utah Symphony | Utah Opera serves the people of our State and beyond as the premier provider of the orchestral and operatic art forms. Our vision is to connect the Activities & Governance community through great live music - perform, engage, inspire. Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets. 3 Number of voting members of the governing body (Part VI, line 1a) . . . . . . . . . . . 3 44 4 Number of independent voting members of the governing body (Part VI, line 1b) . 4 40 5 5 Total number of individuals employed in calendar year 2012 (Part V, line 2a) 473 6 Total number of volunteers (estimate if necessary) . . . . . . . . 522 7a Total unrelated business revenue from Part VIII, column (C), line 12 7a 0 Net unrelated business taxable income from Form 990-T, line 34 7b 0 **Current Year** Contributions and grants (Part VIII, line 1h) . . . . . . . . . 8 11,290,027 12,748,975 9 Program service revenue (Part VIII, line 2g) 4.759.876 4.857.986 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . . . . . . 10 1,326,612 1,580,234 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) . . . 333,327 409,195 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 17,709,842 19,596,390 Grants and similar amounts paid (Part IX, column (A), lines 1-3) . . . . . 13 0 0 14 Benefits paid to or for members (Part IX, column (A), line 4) . . . 0 0 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 11,992,477 12,665,262 16a Professional fundraising fees (Part IX, column (A), line 11e) . . . . . . . 391,036 155,000 b Total fundraising expenses (Part IX, column (D), line 25) ▶ 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 6,151,270 6,545,208 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 18,534,783 19,365,470 19 Revenue less expenses. Subtract line 18 from line 12 -824,941 230,920 **End of Year Beginning of Current Year** 20 Total assets (Part X, line 16) 42,630,186 42.095.296 21 Total liabilities (Part X, line 26) . 3,813,983 3,586,221 22 Net assets or fund balances. Subtract line 21 from line 20 38,816,203 38,509,075 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Sign Signature of officer Date Here Steve Hogan, VP Finance/CFO Type or print name and title Print/Type preparer's name Preparer's signature Date Check \_\_\_\_ if **Paid** self-employed **Preparer** Firm's name Firm's EIN ▶ **Use Only** Firm's address ▶ Phone no. May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

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Part	· · · · · · · · · · · · · · · · · · ·
	Check if Schedule O contains a response to any question in this Part III
1	Briefly describe the organization's mission:
	Mission - Utah Symphony   Utah Opera serves the people of our State and beyond as the premier provider of the orchestral and operatic art forms. Our vision is to connect the community through great live music - perform, engage, inspire.
	operatic air forms. Our vision is to connect the community through great live music - perform, engage, inspire.
2	Did the organization undertake any significant program services during the year which were not listed on the
	prior Form 990 or 990-EZ?
_	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?
	services?
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by
•	expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others,
	the total expenses, and revenue, if any, for each program service reported.
4a	(Code:) (Expenses \$9,269,213 including grants of \$0 ) (Revenue \$\$2,782,465 )
	711130 SYMPHONIC CONCERTS - The Utah Symphony was founded during the Great Depression as a Works Progress
	Administration orchestra under Roosevelt's New Deal. Today, the Utah Symphony is the premiere orchestra in the Intermountain
	West and one of only fifteen year-round orchestras (meaning full salary, benefits, and performing schedule) in the nation. This
	ranking compares favorably to Utah's rank of 34th among states in population size. The Utah Symphony presents over 200 concerts at Abravanel Hall and in communities throughout Utah, reaching approximately 105,642 during the 2012/13 season. A
	variety of programs are offered featuring some of the industry's most illustrious artists in performance with the Utah Symphony in
	programs ranging from Classical Symphonies, to Jazz, to Pops. Please see www.usuo.org for more information.
4b	(Code: ) (Expenses \$ 3,293,913 including grants of \$ 0 ) (Revenue \$ 849,032 )
UF	711110 OPERA PERFORMANCES - Currently celebrating 35 years of opera in Utah, Utah Opera performs in Salt Lake City's
	Capitol Theatre, reaching an audience of an estimated 30,065 in the 2012/13 season. Utah Opera offers 20 performances of four
	mainstage productions each year, has a nationally-renowned costume shop, and features some of the top singers, directors,
	conductors, and designers from around the country. A Resident Artists program provides aspiring young singers an opportunity to
	refine their craft while performing secondary roles and singing in education and community outreach programs. Please see www.
	usuo.org for more information. Please see Schedule O.
4c	(Code:) (Expenses \$2,200,711 including grants of \$0 ) (Revenue \$1,178,735 )
	711130 DEER VALLEY MUSIC FESTIVAL - Currently in its eleventh season, the Deer Valley Music Festival is the summer home of the Utah Symphony   Utah Opera, reaching an audience of an estimated 36,598 in the 2012/13 season. The festival provides
	chamber music, classical, family, and pops offerings in four venues: the Deer Valley Snow Park Outdoor Ampitheater, St. Mary's
	Church, Temple Har Shalom, and salons in private Park City homes. Please see www.usuo.org for more information.
4d	Other program services (Describe in Schedule O.) See Schedule O, Statement 1
	(Expenses \$ 1,572,435 including grants of \$ 0 ) (Revenue \$ 46,952 )
4e	Total program service expenses ► 16,336,272

Part	V Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A			
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	<b>V</b>	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to			
4	candidates for public office? <i>If "Yes," complete Schedule C, Part I </i>	3		~
7	election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	~	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		~
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6	V	
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7		,
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," complete Schedule D, Part III	8		,
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV </i>	9		,
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part $V$	10	,	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	,	
	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		,
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII </i>	11c		,
d	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		1
	Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i> Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i> .	11e	<b>✓</b>	~
12 a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a	~	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		~
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		~
14 a	· · · · · · · · · · · · · · · · · · ·	14a		~
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		_
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? <i>If</i> "Yes," <i>complete Schedule F, Parts II and IV</i>	15		,
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		,
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	<b>'</b>	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	18	~	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		,
20 a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		~

**b** If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

20b

Part	Checklist of Required Schedules (continued)			
			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		,
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		~
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	,	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25	24a		~
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24b		
d 25a	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? <b>Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If</i> "Yes," <i>complete Schedule L, Part I</i>	24d		<i>'</i>
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25a 25b		
26	Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		~
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		,
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
a b	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete	28a		~
С	Schedule L, Part IV	28b 28c	v	<i>'</i>
29 30	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i> Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	29	<b>'</b>	<b>V</b>
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		,
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		,
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I </i>	33		~
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34		~
35a b	Did the organization have a controlled entity within the meaning of section $512(b)(13)$ ? If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section $512(b)(13)$ ? If "Yes," complete Schedule R, Part V, line 2	35a 35b		\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2 </i>	36		~
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI </i>	37		,
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O	38	_	

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Part	V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response to any question in this Part V			<u>.                                     </u>
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 163			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and			
_	reportable gaming (gambling) winnings to prize winners?	1c	~	_
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements, filed for the calendar year ending with or within the year covered by this return  2a 473	Ola		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? .	2b	~	
За	<b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions) Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		_
	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		+
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority	OD		+
ча	over, a financial account in a foreign country (such as a bank account, securities account, or other financial			
	account)?	4a	1	
b	If "Yes," enter the name of the foreign country: ▶ Cayman Islands			
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		~
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		~
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5с		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the			
	organization solicit any contributions that were not tax deductible as charitable contributions?	6a		~
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or			
	gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	_		
		7a	<b>V</b>	+
b C	If "Yes," did the organization notify the donor of the value of the goods or services provided? Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was	7b		+
U	required to file Form 8282?	7c		V
d	If "Yes," indicate the number of Forms 8282 filed during the year	70		
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		~
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? .	7f		~
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		~
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting			
	organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring			
	organization, have excess business holdings at any time during the year?	8		$\perp$
9	Sponsoring organizations maintaining donor advised funds.			
a	Did the organization make any taxable distributions under section 4966?	9a		1
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter:			
a h	Initiation fees and capital contributions included on Part VIII, line 12			

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Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a Part VI response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Section A. Governing Body and Management Nο 1a Enter the number of voting members of the governing body at the end of the tax year . . . 44 If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. Enter the number of voting members included in line 1a, above, who are independent 1b 40 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with 2 V 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? 3 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 4 5 Did the organization become aware during the year of a significant diversion of the organization's assets? . 5 6 6 Did the organization have members, stockholders, or other persons who had the power to elect or appoint 7a Are any governance decisions of the organization reserved to (or subject to approval by) members, 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: 8a ~ 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O. . . . . . . 9 Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes Nο **10a** Did the organization have local chapters, branches, or affiliates? 10a ~ If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a b Describe in Schedule O the process, if any, used by the organization to review this Form 990. **12a** Did the organization have a written conflict of interest policy? *If "No," go to line 13* 12a Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 1 12b Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," 1 12c 13 13 ~ 14 1 14 Did the organization have a written document retention and destruction policy? 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official . . . . . . 15a 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement 16a / b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶ 17 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) 18 available for public inspection. Indicate how you made these available. Check all that apply. Other (explain in Schedule O) Own website Another's website ☐ Upon request Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, 19 and financial statements available to the public during the tax year. 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization: ► Steve Hogan, (801)869-9057

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## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organization no	r any relate	d org	aniz	atic	n c	ompe	nsa	ted any currer	t officer, directo	r, or trustee.
				•	C)					
(A)	(B)	/-!	4 1		ition			(D)	(E)	(F)
Name and Title	Average	١,	do not check more than one ox, unless person is both an				Reportable	Reportable	Estimated	
	hours per	officer and a director/trustee)					tee)	compensation from	compensation from related	amount of other
	week (list any hours for	Individual trustee or director	Inst	Officer	Key	emp	Former	the	organizations	compensation
	related organizations	vidu	Institutional trustee	cer	Key employee	nest	mer	organization (W-2/1099-MISC)	(W-2/1099-MISC)	from the organization
	below dotted	현	onal		ploy	e com		(11 2) 1000 111100)		and related
	line)	uste	trus		ee	pen				organizations
		Ď	stee			Highest compensated employee				
						<u> </u>				
Amy Rees Anderson	1			•				•		
Trustee	0	~						0	0	0
Edward R Ashwood	1									
Trustee	0	~						0	0	0
J Richard Baringer	1									
Trustee	0	~						0	0	0
Robert F Bennett	1									
Trustee	0	~						0	0	0
Kirk Benson	1									
Trustee	0	~						0	0	0
Judith M Billings	1									
Trustee	0	~						0	0	0
Kathryn Carter	1									
Trustee	0	~						0	0	0
Howard S Clark	1									
Trustee	0	~						0	0	0
Gary L Crocker	1									
Trustee	0	~						0	0	0
David L Dee	3									
Trustee	0	~						0	0	0
David K Floisand	1									
Trustee	0	~						0	0	0
Kem C Gardner	1									
Trustee	0	~						0	0	0
James S Gulbrandsen	1									
Trustee	0	~						0	0	0
Gregory L Hardy	1									
Trustee	0	~						0	0	0

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# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

<b>(A)</b> Name and Title	(B)			D						
Name and Title		/-1	-4 -1-		ition			(D)	(E)	(F)
Name and Title	Average					e than o is both		Reportable	Reportable	Estimated
	hours per week (list any					or/trust	tee)	compensation from	compensation from related	amount of other
	hours for	Individual trustee or director	Inst	Officer	Key	Hig	Former	the	organizations	compensation
	related organizations	vidu	i ti	cer	em	nest	mer	organization (W-2/1099-MISC)	(W-2/1099-MISC)	from the organization
	below dotted	tor t	Institutional trustee		Key employee	con		(00-2/1099-101130)		and related
	line)	uste	trus		ée	per				organizations
		ď	tee			Highest compensated employee				
						0				
homas N Jacobson	1					•				
rustee	0	~						0	0	0
Ronald W Jibson	1									
rustee	0	~						0	0	0
Patricia W Jones	1									
rustee	0	~						0	0	0
aura S Kaiser	1									
rustee	0	~						0	0	0
R David McMillan	1									
rustee	0	~						0	0	0
Brad W Merrill	1									
rustee	0	~						0	0	0
Greg Miller	1									
rustee	0	~						0	0	0
dward B Moreton	1									
rustee	0	~						0	0	0
Villiam H Nelson	1									
rustee	0	~						0	0	0
heodore F Newlin III	1									
rustee	0	~						0	0	0
oseph J Palmer	1									
rustee	0	~						0	0	0
Dinesh C Patel	1									
rustee	0	~						0	0	0
rank R Pignanelli	1									
rustee	0	1						0	0	0
Mark Prothro	1									
rustee	0	1						0	0	0 Form <b>990</b> (2012)

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# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

				(0	C)					
(A)	(B)	(-1	-4 -1		ition	. 41		(D)	(E)	(F)
Name and Title	Average					e than o is both		Reportable	Reportable	Estimated
	hours per week (list any					or/trust	tee)	compensation from	compensation from related	amount of other
	hours for	Individual trustee or director	Inst	Officer	Κey	Hig	Former	the	organizations	compensation
	related organizations	vidu	it it	cer	em	hest	mer	organization (W-2/1099-MISC)	(W-2/1099-MISC)	from the organization
	below dotted	tor tr	Institutional trustee		Key employee	con		(00-2/1099-0013C)		and related
	line)	) dste	tru		ee	hper				organizations
		ď	stee			Highest compensated employee				
Bert Roberts	1									
Trustee	0	~						0	0	0
Joanne F Shiebler	1									
Trustee	0	~						0	0	0
Sean M Slatter	1									
Trustee	0	~						0	0	0
Bob Wheaton	1									
Trustee	0	~						0	0	0
John W Williams	1									
Trustee	0	~						0	0	0
George Brown	40									
Ex-Officio-Musician	0	~						77,322	0	24,026
Walter Haman	1									
Ex-Officio - Musician	0	~						54,839	0	15,344
Geraldine Christensen	1									
Ex-Officio-Ogden Symphony Ballet Association	0	~						0	0	0
Janice Maughan	1									
Ex-Officio-Utah Symphony Guild	0	~						0	0	0
Jennifer Streiff-Hickman	1									
Ex-Officio-Vivace	0	~						0	0	0
Judith Vander Heide	2.00									
Ex-Officio - Ogden Opera Guild	0	~						0	0	0
Patricia A Richards	10									
Chair of the Board	0	~						0	0	0
Kristen Fletcher	3									
Vice Chair	0	~						0	0	0
David A Petersen	3									
Vice Chair	0	~						0	0	0 Form <b>990</b> (2012)

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					(0	C)				,		,	
	(A)	(B)	(do n	ot ch		ition	e than o	one	(D)	(E)		(F)	
	Name and title	Average	box,	unles	ss pe	rson	is both	n an	Reportable	Reportable		Estima	
		hours per week (list any			_	_	or/trust	<u> </u>	compensation from	compensation from related	om	amoun othe	
		hours for related	Individual trustee or director	Institutional trustee	Officer	Key employee	empl High	Former	the organization	organizations (W-2/1099-MIS	~	compens from t	
		organizations	rect	utio	œ.	emp	est c	ĕ	(W-2/1099-MISC)	(00-2/1099-10113	<sup>()</sup>	organiza	
		below dotted	or fr	nal t		loye	) om					and rela	
		line)	stee	rust		ď	oens					organiza	lions
				e			Highest compensated employee						
Annet	te Jarvis	3											
Secre	ary	0	~						0		0		0
John I	D'Arcy	3											
Treasi	ırer	0	~						0		0		0
	Tourangeau	40			١.								
	ent & CEO	0	~		~				192,633		0		50,072
David		40			١,								
	· VP & COO	0			~				94,432		0		35,604
	Hogan	40			,				0/ 0/0				07.047
	nance/CFO	0			<b> </b>				96,048		0		27,816
	Thomas Matson rt Master	40 0					_		138,179		0		31,833
Conce	et i waster	U							130,179		-		31,033
1b	Sub-total							<b>•</b>	653,453		0		184,695
C	Total from continuation sheets to Part			•	•		•				_		
d	Total (add lines 1b and 1c)							<u>\</u>	653,453		0	- ·	184,695
2	Total number of individuals (including but reportable compensation from the organi			iose	e IISI	iea i	above	e) w	no receivea ma	ore than \$100	,000	JOT	
	reportable compensation from the ergani	zadon y										Υ	es No
3	Did the organization list any former of	ficer, direc	tor, c	or tr	ust	ee,	key e	emp	oloyee, or high	est compens	ated		
	employee on line 1a? If "Yes," complete s	Schedule J	for su	uch	ind	ividu	ıal					3	V
4	For any individual listed on line 1a, is the												
	organization and related organizations	greater that	an \$1	150,	,000	)? /:	f "Ye	s,"	complete Sch	edule J for	sucl	h	
	individual			•	•		•	•			•	4 6	_
5	Did any person listed on line 1a receive of									ation or indiv	idua		
	for services rendered to the organization	? IT "Yes," C	ompi	ете	Scr	neau	ile J 1	or s	sucn person	· · · · ·	•	5	<i>'</i>
	on B. Independent Contractors		a al !.a.a	-l - :-	اء ۔، ۔						<b>110</b>	0.000 -f	
1	Complete this table for your five highest compensation from the organization. Rep												e tav
	year.	ort compe	iisalic	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	01 11	10 0	aiciiu	iai j	year ending wit	ii Oi Witiiii tik	o Oi (	gariization	3 tax
	(A)								(B)			(C)	
	Name and business add	ress							Description of s	ervices		Compensation	on
Love (	Communications, 546 South 200 West, Salt L	ake City, U7	Г 8410	)1				Ad					447,946
	y Fischer, 10 Avenue du Mervelet, Geneva,								mphony Condu	ctor/Music			421,651
	ake County Center for the Arts, 50 W 200 S,								ilding rent & Tic				292,965
	/alley Resorts, PO Box 1525, Park City, UT 8								od service & Ve		215,151		
	bia Artist Management, 1970 Broadway, 16tl	h Floor, New											164,000
2	Total number of independent contractor							th	nose listed abo	ove) who			
	received more than \$100,000 of compensation from the organization ► 7												

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

## Part VIII Statement of Revenue

		Check if Schedule O	contains a respo	onse to any quest	tion in this Part V			🔲
					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
nts nts	1a	Federated campaigns	s <b>1a</b>	0				
Contributions, Gifts, Grants and Other Similar Amounts	b	Membership dues .	1b	0				
Ağ, G	С	Fundraising events .	1c	539,933				
ar /	d	Related organizations	s 1d	0				
s, G	е	Government grants (con		3,864,078				
ion	f	All other contributions, gi	ifts, grants,					
the the		and similar amounts not inc	cluded above 1f	8,344,964				
Ę Ġ	g	Noncash contributions includ	ded in lines 1a-1f: \$	709,322				
a Co	h	Total. Add lines 1a-1	f		12,748,975			
				Business Code				
Ven	2a	Concert and Performa	nce	711130	4,857,986	4,857,986	0	0
æ	b							
<u>i</u>	С							
Ser	d							
Ē	е							
Program Service Revenue	f	All other program serv	vice revenue .		0	0	0	0
P.	g	Total. Add lines 2a-2	f	•	4,857,986			
	3	Investment income	` •					
		and other similar amo	ounts)	▶	1,580,234	0	0	1,580,234
	4	Income from investment	t of tax-exempt be	ond proceeds ►	0	0	0	0
	5	Royalties			0	0	0	0
			(i) Real	(ii) Personal				
	6a	Gross rents	0	645,436				
	b	Less: rental expenses	0	165,692				
	С	Rental income or (loss)	0	479,744				
	d	Net rental income or (	`		479,744	479,744	0	0
	7a	Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other				
	b	Less: cost or other basis and sales expenses .						
	С	Gain or (loss)	0	0				
	d	Net gain or (loss) .		▶				
ıne	8a	Gross income from fu						
Other Revenu		events (not including \$	539,933					
Be		of contributions reporte						
ē		See Part IV, line 18 .		70,827				
₹	b	Less: direct expenses	s <b>b</b>	192,772				
		Net income or (loss) f	•	events . ►	-121,945		0	-121,945
	9a	Gross income from ga						
		See Part IV, line 19 .						
		Less: direct expenses						
		Net income or (loss) for		ivities ▶				
	10a	Gross sales of in returns and allowance						
	b	Less: cost of goods s						
	С	Net income or (loss) f						
		Miscellaneous R		Business Code				
	11a	Other		711110	51,396	51,396	0	0
	b							
	C							
	d	All other revenue .			0	0	0	0
	е 10	Total. Add lines 11a-			51,396			
	12	Total revenue. See in	nstructions	▶	19,596,390	5,389,126	0	1,458,289

## Part IX Statement of Functional Expenses

Sectio	n 501(c)(3) and 501(c)(4) organizations must con				
	Check if Schedule O contains a respon	se to any question	in this Part IX		
	t include amounts reported on lines 6b, 7b, , and 10b of Part VIII.	(A) Total expenses	<b>(B)</b> Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States. See Part IV, line 21				
2	Grants and other assistance to individuals in the United States. See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16				
4 5	Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees	716,123	311,458	269,467	135,198
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$				
7 8	Other salaries and wages	9,154,006	8,336,215	341,361	476,430
_	section 401(k) and 403(b) employer contributions)	604,709	553,414	31,398	19,897
9	Other employee benefits	1,490,143	1,339,294	38,197	112,652
10	Payroll taxes	700,281	637,720	26,114	36,447
11	Fees for services (non-employees):				
a b	Management				
C	Accounting	156,190	0	156,190	0
d	Lobbying	19,425	0	130,170	19,425
e	Professional fundraising services. See Part IV, line 17	155,000	Ü	Ü	155,000
f g	Investment management fees Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)				
12	Advertising and promotion				
13	Office expenses				
14	Information technology				
15	Royalties				
16	Occupancy	386,860	320,471	57,305	9,084
17	Travel	206,064	192,872	7,848	5,344
18	Payments of travel or entertainment expenses for any federal, state, or local public officials		·		
19	Conferences, conventions, and meetings .	32,029	0	32,029	0
20	Interest	9,139	0	9,139	0
21	Payments to affiliates				
22	Depreciation, depletion, and amortization .	315,595	114,064	201,531	0
23	Insurance	80,600	0	80,600	0
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
а	Guest Artists	2,201,350	2,197,818	3,532	0
b	Marketing/Cultivation	1,471,495	1,240,588	413	230,494
С	Production	1,264,141	1,086,889	177,252	0
d	General & Administrative/Guild	402,320	5,469	249,016	147,835
е	All other expenses				
25	Total functional expenses. Add lines 1 through 24e	19,365,470	16,336,272	1,681,392	1,347,806
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here    if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

		Check if Schedule O contains a response to	any	question in this Part >	<		🗆
					(A) Beginning of year		<b>(B)</b> End of year
	1	Cash-non-interest-bearing			220,642	1	572,181
	2	Savings and temporary cash investments				2	
	3	Pledges and grants receivable, net			7,472,638	3	4,640,170
	4	Accounts receivable, net		1,843,029	4	2,046,846	
	5	Loans and other receivables from current and					
		trustees, key employees, and highest co					
		Complete Part II of Schedule L		-		5	
	6	Loans and other receivables from other disqualified pers					
		4958(f)(1)), persons described in section 4958(c)(3)(B), are	0 , ,				
		sponsoring organizations of section 501(c)(9) volun					
Assets	_	organizations (see instructions). Complete Part II of Sche		_		6	
SS	7	Notes and loans receivable, net				7	
٩	8	Inventories for sale or use				8	/
	9 10a	Prepaid expenses and deferred charges Land, buildings, and equipment: cost or			433,285	9	299,688
	IUa	other basis. Complete Part VI of Schedule D	10a	0.202.510			
	b	Less: accumulated depreciation	10a	-11	4,207,217	100	4,059,453
	11	•			28,318,289		30,341,283
	12	Investments—other securities. See Part IV, line		6,900		6,900	
	13	Investments—program-related. See Part IV, line	<u> </u>	128,186	13	128,775	
	14	Intangible assets	120,100	14	120,110		
	15	Other assets. See Part IV, line 11		15			
	16	Total assets. Add lines 1 through 15 (must equa			42,630,186	16	42,095,296
	17	Accounts payable and accrued expenses			1,018,164	17	1,143,046
	18	Grants payable		18			
	19	Deferred revenue		[	1,799,112	19	1,684,816
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete	Part I\	of Schedule D .		21	
es	22	Loans and other payables to current and for					
≣		trustees, key employees, highest compen					
Liabilities		disqualified persons. Complete Part II of Schedu	<u> </u>		22		
_	23	Secured mortgages and notes payable to unrela		-		23	
	24	Unsecured notes and loans payable to unrelated		· -	400,000	24	350,000
	25	Other liabilities (including federal income tax,					
		parties, and other liabilities not included on lines of Schedule D			596,707	25	408,359
	26	<b>Total liabilities.</b> Add lines 17 through 25			2 012 002		2 504 221
	20	Organizations that follow SFAS 117 (ASC 958			3,813,983	20	3,586,221
es		complete lines 27 through 29, and lines 33 and		ok nordy und			
anc S	27	Unrestricted net assets			5,232,714	27	5,463,635
3ale	28	Temporarily restricted net assets			5,692,366		4,305,155
D E	29	Permanently restricted net assets		<del>-</del>	27,891,123		28,740,285
<u>ٿ</u>		Organizations that do not follow SFAS 117 (ASC 9		<u> </u>			
Jr.		complete lines 30 through 34.					
Net Assets or Fund Balances	30	Capital stock or trust principal, or current funds		[		30	
sse	31	Paid-in or capital surplus, or land, building, or ed	quipm	ent fund		31	
ţ	32	Retained earnings, endowment, accumulated in				32	
Ne.	33	Total net assets or fund balances			38,816,203	33	38,509,075
_	34	Total liabilities and net assets/fund balances .			42,630,186	34	42,095,296

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Part	Reconciliation of Net Assets				
	Check if Schedule O contains a response to any question in this Part XI				. 🔽
1	Total revenue (must equal Part VIII, column (A), line 12)	1		19,5	96,390
2	Total expenses (must equal Part IX, column (A), line 25)	2		19,3	65,470
3	Revenue less expenses. Subtract line 2 from line 1	3		2	30,920
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		38,8	16,203
5	Net unrealized gains (losses) on investments	5			0
6	Donated services and use of facilities	6			0
7	Investment expenses	7			0
8	Prior period adjustments	8			0
9	Other changes in net assets or fund balances (explain in Schedule O)	9		-5	38,048
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line				
	33, column (B))	10		38,5	09,075
Part	XII Financial Statements and Reporting				_
	Check if Schedule O contains a response to any question in this Part XII				ᆠᄔ
				Yes	No
1	Accounting method used to prepare the Form 990:  Cash  Accrual  Other		_		
	If the organization changed its method of accounting from a prior year or checked "Other," ex Schedule O.	olain	ın		
_					
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?			1	~
	If "Yes," check a box below to indicate whether the financial statements for the year were com reviewed on a separate basis, consolidated basis, or both:	ollea	or		
	•				
	Separate basis Consolidated basis Both consolidated and separate basis		OL		
D	Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited.		. 2t	· ·	+
	separate basis, consolidated basis, or both:	u on	a		
	☐ Separate basis ☑ Consolidated basis ☐ Both consolidated and separate basis				
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for or	oreia	ht		
C	of the audit, review, or compilation of its financial statements and selection of an independent account				
	If the organization changed either its oversight process or selection process during the tax year, ex			_	
	Schedule O.	piairi			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set	forth	in		
ou	the Single Audit Act and OMB Circular A-133?		 . 3a		\ \rac{1}{2}
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not under	rao th		-	+
~	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such a		3k	,	
					0 (2012)

Form **990** (2012)

#### SCHEDULE A (Form 990 or 990-EZ)

## **Public Charity Status and Public Support**

OMB No. 1545-0047

2012 Open to Public

Open to Public Inspection

Department of the Treasury Internal Revenue Service Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Name of the organization **Employer identification number UTAH SYMPHONY & OPERA** 51-0145980 Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E.) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in 5 section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) ☐ A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.) An organization that normally receives: (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions-subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 10 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h. **b** Type II **c** Type III–Functionally integrated **d** Type III–Non-functionally integrated e By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? (i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and No Yes 11g(i) 11g(ii) (iii) A 35% controlled entity of a person described in (i) or (ii) above? . . . . . . 11g(iii) Provide the following information about the supported organization(s). h (iv) Is the organization (v) Did you notify (i) Name of supported (ii) EIN (iii) Type of organization (vii) Amount of monetary (vi) Is the organization (described on lines 1-9 in col. (i) listed in your the organization in organization in col. support col. (i) of your governing document? (i) organized in the above or IRC section support? U.S.? (see instructions)) Yes No Yes No Yes No (A) (B) (C) (D) (E)

Total

18

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.) Section A. Public Support Calendar year (or fiscal year beginning in) ▶ (a) 2008 **(b)** 2009 (c) 2010 (d) 2011 **(e)** 2012 (f) Total grants, contributions, 1 membership fees received. (Do not include any "unusual grants.") . . . 11,290,027 12,443,505 10,762,491 11,223,430 12,819,802 58,539,255 2 revenues levied organization's benefit and either paid to or expended on its behalf . . . 0 0 0 0 0 0 The value of services or facilities furnished by a governmental unit to the organization without charge . . . . 0 0 Total. Add lines 1 through 3. . . . 4 12,443,505 10,762,491 11,223,430 11,290,027 12,819,802 58,539,255 The portion of total contributions by 5 each person (other than governmental unit publicly or supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) . . . . **Public support.** Subtract line 5 from line 4. 58,539,255 Section B. Total Support Calendar year (or fiscal year beginning in) ▶ (a) 2008 **(b)** 2009 (c) 2010 (d) 2011 **(e)** 2012 (f) Total 7 Amounts from line 4 . . . . . . 12,443,505 10,762,491 11,223,430 11,290,027 12,819,802 58,539,255 8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources . . . . . . . . . . . 1,604,851 1,657,368 1,865,490 1,580,234 8,034,555 1,326,612 Net income from unrelated business 9 activities, whether or not the business is regularly carried on . . . . . 0 0 0 0 O 0 10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) . . . . . . . 51,396 42.018 31,612 29,264 50,745 205,035 **Total support.** Add lines 7 through 10 11 66,778,845 Gross receipts from related activities, etc. (see instructions) . . . . . . . . . . . . . . . . . . 12 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) 13 Section C. Computation of Public Support Percentage Public support percentage for 2012 (line 6, column (f) divided by line 11, column (f)) . . . . . 14 % 87.66 Public support percentage from 2011 Schedule A, Part II, line 14 . . . . . . . . . . . . . . . 15 331/3% support test - 2012. If the organization did not check the box on line 13, and line 14 is 331/3% or more, check this ~ 331/3% support test-2011. If the organization did not check a box on line 13 or 16a, and line 15 is 331/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization 17a 10%-facts-and-circumstances test - 2012. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported 10%-facts-and-circumstances test - 2011. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly

Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see

### Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II.) If the organization fails to qualify under the tests listed below, please complete Part II.)

C+:	and Dublic Comment	andor the to	oto notou bon	ow, ploado oc	ompioto i ait	,	
	on A. Public Support	( ) 0000	4 > 0000	( ) 0040	4 13 0044	( ) 0040	(A T
	dar year (or fiscal year beginning in)	(a) 2008	<b>(b)</b> 2009	(c) 2010	(d) 2011	<b>(e)</b> 2012	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2	Gross receipts from admissions, merchandise						
_	sold or services performed, or facilities						
	furnished in any activity that is related to the						
3	organization's tax-exempt purpose  Gross receipts from activities that are not an						
J	unrelated trade or business under section 513						
4	Tax revenues levied for the						
	organization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to the organization without charge						
6	Total. Add lines 1 through 5						_
	Amounts included on lines 1, 2, and 3						
	received from disqualified persons .						
b	Amounts included on lines 2 and 3						
-	received from other than disqualified						
	persons that exceed the greater of \$5,000						
	or 1% of the amount on line 13 for the year						
С	Add lines 7a and 7b						
8	Public support (Subtract line 7c from						
	line 6.)						
	on B. Total Support						
	dar year (or fiscal year beginning in)	(a) 2008	<b>(b)</b> 2009	(c) 2010	(d) 2011	<b>(e)</b> 2012	(f) Total
9	Amounts from line 6						
10a	Gross income from interest, dividends,						
	payments received on securities loans, rents, royalties and income from similar sources.						
b	Unrelated business taxable income (less						
	section 511 taxes) from businesses						
	acquired after June 30, 1975						
С	Add lines 10a and 10b						
11	Net income from unrelated business						
	activities not included in line 10b, whether						
	or not the business is regularly carried on						
12	Other income. Do not include gain or						
	loss from the sale of capital assets						
40	(Explain in Part IV.)						_
13	<b>Total support.</b> (Add lines 9, 10c, 11, and 12.)						
14	First five years. If the Form 990 is for the	e organization	's first secon	d third fourth	or fifth tay w	ear as a sectio	n 501(c)(3)
17	organization, check this box and <b>stop he</b>	•					. , . ,
Secti	on C. Computation of Public Suppor						
15	Public support percentage for 2012 (line 8			3, column (f))		15	%
16	Public support percentage from 2011 Sch						%
	on D. Computation of Investment In					. '	
17	Investment income percentage for 2012 (	line 10c, colun	nn (f) divided b	y line 13, colui	mn (f))	17	%
18	Investment income percentage from 2011						%
19a	331/3% support tests-2012. If the organ						
	17 is not more than 331/3%, check this box		_	-		_	_
b	331/3% support tests—2011. If the organiz						
	line 18 is not more than 331/3%, check this l	_	_				_
20	Private foundation. If the organization di	d not check a	box on line 14	, 19a, or 19b, d	check this box	and see instru	ctions 🕨 🗌

Part IV	Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).						
General Ex	planation - Other income from audition fees, instrument rentals, boutique sales, sheet music rental, and insurance rebates.						

#### **SCHEDULE C** (Form 990 or 990-EZ)

## **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Open to Public ► See separate instructions. Inspection

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

• Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

• Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then

	ngamzadon anomoroa 100	, 10 1 01111 000, 1 un 111, 11110 0 (1 10xy	- ax, c c ccc =	, . a,	ал, шоп
	ection 501(c)(4), (5), or (6) orga of organization	ınizations: Complete Part III.		Employer ider	ntification number
	· ·			Employer idei	51-0145980
Part	SYMPHONY & OPERA  Complete if the	e organization is exempt unde	or section 501/a	a) or is a section 527 (	
1 and	-	the organization's direct and indire		-	organization.
2	•				
3	·				, 
J	volunteer nours				
Part	-B Complete if the	e organization is exempt unde	er section 501(c	c)(3).	
1		excise tax incurred by the organiza			)
2		excise tax incurred by organization			·)
3		ed a section 4955 tax, did it file For			
4a	Was a correction made?				Yes No
b	If "Yes," describe in Part				
Part		e organization is exempt unde			(c)(3).
1		ly expended by the filing organiz		•	
				· · · · · · · · · · · · · · · · · · ·	
2		filing organization's funds contrib			
		vities			
3		expenditures. Add lines 1 and 2.			
				· · · · · · · · · · · · · · · · · · ·	<del></del>
4		n file <b>Form 1120-POL</b> for this year?			
5		ses and employer identification nur			
		ents. For each organization listed,			
		ontributions received that were pro- fund or a political action committe			
	as a separate segregated	Turid or a political action committee	e (FAC). Il additio	Tial space is fleeded, prov	
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's	(e) Amount of political contributions received and
				funds. If none, enter -0	promptly and directly
					delivered to a separate political organization. If
					none, enter -0
(1)					
(2)					
(2)					
(3)					
(0)					
(4)					
` ''					
(5)					
• •					
(6)					

Pa	rt II-A Complete if the organization section 501(h)).	on is exempt ı	under section 50	01(c)(3) and file	d Form 5768 (ele	ection under	
Α	Check ► ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures).						
В	Check $ ightharpoonup$ if the filing organization c	hecked box A	and "limited cont	rol" provisions a	ipply.		
	Limits on Lob (The term "expenditures" r	bying Expendit neans amounts		)	(a) Filing organization's totals	(b) Affiliated group totals	
1	a Total lobbying expenditures to influence	e public opinion	(grass roots lobby	ing)			
	<b>b</b> Total lobbying expenditures to influence						
	c Total lobbying expenditures (add lines	_					
	d Other exempt purpose expenditures .						
	e Total exempt purpose expenditures (ac	dd lines 1c and 1	d)				
	f Lobbying nontaxable amount. Enter columns.	the amount f	rom the following	table in both			
	If the amount on line 1e, column (a) or (b) i	s: The lobbying	nontaxable amount	t is:			
	Not over \$500,000		nount on line 1e.				
	Over \$500,000 but not over \$1,000,000	\$100,000 plus	15% of the excess	over \$500,000.			
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus	10% of the excess	over \$1,000,000.			
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus	5% of the excess o	ver \$1,500,000.			
	Over \$17,000,000	\$1,000,000.					
	g Grassroots nontaxable amount (enter 2	25% of line 1f)					
	h Subtract line 1g from line 1a. If zero or	less, enter -0-					
	i Subtract line 1f from line 1c. If zero or I	ess, enter -0-					
	If there is an amount other than zero reporting section 4911 tax for this yea					Yes No	
	(Some organizations that m columns below	ade a section 5 . See the instru	ctions for lines 2a	not have to com through 2f on pa		•	
	Lobbyir	g Expenditures	During 4-Year Av	eraging Period	1		
	Calendar year (or fiscal year beginning in)	<b>(a)</b> 2009	<b>(b)</b> 2010	(c) 2011	<b>(d)</b> 2012	(e) Total	
2	a Lobbying nontaxable amount						
	b Lobbying ceiling amount (150% of line 2a, column (e))						
	c Total lobbying expenditures						
	d Grassroots nontaxable amount						
	e Grassroots ceiling amount (150% of line 2d, column (e))						
	f Grassroots lobbying expenditures						

Schedule C (Form 990 or 990-EZ) 2012

Part	II-B Complete if the organization is exempt under section 501(c)(3) and has NOT (election under section 501(h)).	filed	Form	5768	
For e	each "Yes," response to lines 1a through 1i below, provide in Part IV a detailed	(a	a)	(b	)
	iption of the lobbying activity.	Yes	No	Amo	ount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:				
а	Volunteers?	~			
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?	~			
С	Media advertisements?		<b>'</b>		
d	Mailings to members, legislators, or the public?		~		
е	Publications, or published or broadcast statements?		~		
f	Grants to other organizations for lobbying purposes?	~			19,425
g	Direct contact with legislators, their staffs, government officials, or a legislative body?	~			0
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?	~			0
!	Other activities?		~		
J	Total. Add lines 1c through 1i				19,425
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		~		
b	If "Yes," enter the amount of any tax incurred under section 4912		-		
c d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?				
	III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)	\ \/5\_ (	or soc	ction	
rait	501(c)(6).	)(J), (	JI 360	,11011	
	33.(3)(3).			Υ	es No
1	Were substantially all (90% or more) dues received nondeductible by members?			1	
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?			2	
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?			3	
	III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)				
. art	501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," O answered "Yes."				ne 3, is
1	Dues, assessments and similar amounts from members		1		
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts political expenses for which the section 527(f) tax was paid).	of			
а	Current year		2a		
b	Carryover from last year		2b		
С	Total		2c		
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues .		3		
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of excess does the organization agree to carryover to the reasonable estimate of nondeductible lobb	the ying			
	and political expenditure next year?		4		
5	Taxable amount of lobbying and political expenditures (see instructions)		5		
Par	• •				
	lete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5;	Part II	-A (aff	iliated gr	oup
ist); P	art II-A, line 2; and Part II-B, line 1. Also, complete this part for any additional information.				
Sched	dule C, Part II-B, Line 1 - ZAP Reauthorization - a county sales tax of .01% which supports Zoo, Arts, and F	arks.			

#### **SCHEDULE D** (Form 990)

## **Supplemental Financial Statements**

OMB No. 1545-0047

Open to Public

Department of the Treasury Internal Revenue Service Name of the organization

► Complete if the organization answered "Yes." to Form 990. Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990. ► See separate instructions.

Inspection

Employer identification number

**UTAH SYMPHONY & OPERA** 51-0145980 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the Part I organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year . . . . . 1 2 Aggregate contributions to (during year). 0 0 3 Aggregate grants from (during year) . . 0 36,335 4 Aggregate value at end of year . . . . 0 817.027 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? . . . . . . ✓ Yes 
☐ No 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). ☐ Preservation of land for public use (e.g., recreation or education) ☐ Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure ☐ Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year 2a 2b Number of conservation easements on a certified historic structure included in (a) . . . . 2c Number of conservation easements included in (c) acquired after 8/17/06, and not on a 2d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the 3 tax year ► Number of states where property subject to conservation easement is located ▶ 4 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of 5 6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year 7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B) In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" to Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items: 

Schedule D (Form 990) 2012 Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued) Part III Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply): ☐ Public exhibition **d**  $\square$  Loan or exchange programs а e Other ☐ Scholarly research ☐ Preservation for future generations Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? . . . **Escrow and Custodial Arrangements.** Complete if the organization answered "Yes" to Form 990, Part IV. Part IV line 9. or reported an amount on Form 990. Part X. line 21. Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not ☐ Yes ☐ No If "Yes," explain the arrangement in Part XIII and complete the following table: Amount Beginning balance . . . . . . . . . . . . . . . . 1c 1d Additions during the year 1e 1f f Did the organization include an amount on Form 990, Part X, line 21? . . . . . If "Yes." explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10. Part V (a) Current year (b) Prior year (c) Two years back (d) Three years back (e) Four years back Beginning of year balance . . . 33,602,436 30,264,091 26,907,431 26,820,984 33,422,136 Contributions . . . . . . 181,515 3,811,101 1,351,369 310,442 433,952 Net investment earnings, gains, and losses . . . . . . . . . . . . 2,648,266 3,570,681 1,599,122 -6,698,365 1,017,356 Grants or scholarships 0 Other expenditures for facilities and programs . . . . . . . . . 1,294,860 1,253,510 1,390,825 1,567,296 0 f Administrative expenses . . . . 194,352 236,602 174,565 336,739 255,821 End of year balance . . . . . 34,943,005 g 33,602,436 30,264,091 26,907,431 26,820,984 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: 2 Board designated or quasi-endowment ► 17 % а Permanent endowment ► 83 % Temporarily restricted endowment ► 0 % The percentages in lines 2a, 2b, and 2c should equal 100%. Are there endowment funds not in the possession of the organization that are held and administered for the organization by: Yes No 3a(i) 3a(ii) If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? . . . . . 3b

4	4 Describe in Part XIII the intended uses of the organization's endowment funds.									
Part	Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.									
Description of property  (a) Cost or other basis (investment)  (b) Cost or other basis (other)  (c) Accumulated depreciation										
1a	Land	0	229,500		229,500					
b	Buildings	0	5,472,471	2,285,256	3,187,215					
С	Leasehold improvements	0	145,675	49,778	95,897					
d	Equipment	0	1,124,553	841,064	283,489					
е	Other	0	1,421,319	1,157,967	263,352					
Total.	Add lines 1a through 1e. (Column (d) must e	equal Form 990, Part )	K, column (B), line 10	)(c).) ▶	4,059,453					

Part VII	Investments—Other Securities	See Form 990, Part X,	line 12.	
(	a) Description of security or category (including name of security)	(b) Book value	(c) Method of va Cost or end-of-year i	
(1) Financia	ıl derivatives			
	held equity interests			
(3) Other				
(A)				
(B)				
(C) (D)				
(E)				
(F)				
(G)				
(H)				
(l)				
Total. (Column	(b) must equal Form 990, Part X, col. (B) line 12.) ▶			
Part VIII	Investments-Program Related	J. See Form 990, Part X,	line 13.	
	(a) Description of investment type	(b) Book value	(c) Method of va Cost or end-of-year i	
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(10)				
	(b) must equal Form 990, Part X, col. (B) line 13.)			
Part IX	Other Assets. See Form 990, Pa	rt X, line 15.		
		a) Description		(b) Book value
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10) <b>Total.</b> (Colu	umn (b) must equal Form 990, Part X, co	ol. (B) line 15.)	<b>.</b>	
Part X	Other Liabilities. See Form 990,			
1.	(a) Description of liability	(b) Book value		
(1) Federa	I income taxes			
(2) Wells F	argo Line of Credit	408,359		
(3)	-			
(4) (5)				
(5)				
(6)			_	
(7)				
(8)				
(9)				
(10)				
(11)	(h) must squal Form COO Deat V1 (D) line OF 1			
	(b) must equal Form 990, Part X, col. (B) line 25.)	408,359		t roporto the organi
∠. FIN 48 (A)	SC 740) Footnote. In Part XIII, provide the t	text of the foothote to the org	janization s iinanciai statements tha	i reports the organization's

liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII . . . . . .

Schedu	e D (Form 990) 2012				Page 4
Par	XI Reconciliation of Revenue per Audited Financial Stateme	ents	With Revenue per	Retur	'n
1	Total revenue, gains, and other support per audited financial statements			1	20,911,862
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
а	Net unrealized gains on investments	2a	0		
b	Donated services and use of facilities	2b	1,305,364		
С	Recoveries of prior year grants	2c	0		
d	Other (Describe in Part XIII.)	2d	-348,356		
е	Add lines 2a through 2d			2e	957,008
3	Subtract line <b>2e</b> from line <b>1</b>			3	19,954,854
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a	0		
b	Other (Describe in Part XIII.)	4b	-358,464		
С	Add lines <b>4a</b> and <b>4b</b>			4c	-358,464
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line	12.)		5	19,596,390
Part	XII Reconciliation of Expenses per Audited Financial Statem	nents	With Expenses pe	r Ret	urn
1	Total expenses and losses per audited financial statements			1	21,218,991
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
а	Donated services and use of facilities	2a	1,305,364		
b	Prior year adjustments	2b	0		
С	Other losses	2c	0		
d	Other (Describe in Part XIII.)	2d	189,693		
е	Add lines 2a through 2d			2e	1,495,057
3	Subtract line <b>2e</b> from line <b>1</b>			3	19,723,934
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a	0		
b	Other (Describe in Part XIII.)	4b	-358,464		
С	Add lines <b>4a</b> and <b>4b</b>			4c	-358,464
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, lin	e 18.)		5	19,365,470
Part	XIII Supplemental Information				
Comp	lete this part to provide the descriptions required for Part II, lines 3, 5, and	9; Pa	rt III, lines 1a and 4; Pa	art IV,	lines 1b and 2b;
Part V	, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b	o. Also	complete this part to	provi	de any additional
nform	ation.				
Sched	ule D, Part V, Line 4 - US&O uses 5% of a 12 quarter average to help contribute	e to th	e program expense of t	he org	janization.
Sched	ule D, Part XI, Line 2d - Interest and dividends on Endowment \$642,437; Realiz	zed & ı	unrealized gains/losses	\$1,94	2,914;
Contr	butions to Endowment \$181,515; Released to Board Designated (\$400,000); Co	ontribu	utions for future use \$8	28,684	; Release of prior
contri	butions (\$2,325,850); Endowment Draws (\$1,318,971); Government grants for f	uture	use \$1,487,778; Release	of pri	ior government
	s (\$1,386,862).				
Sched	ule D, Part XI, Line 4b - Costume/set rental recognized as an offset to rental re	venue	s on tax return (\$165,69	92); Fu	ndraising event
	ses reported on 990 Part VII Line 8b (\$192,772).				

Schedule D, Part XII, Line 2d - Endowment Investment Expenses (\$189,693); Allowance for Bad Debts on Endowment \$0.

Page 5

## Part XIII - Supplemental Information (Continued)

Schedule D, Part XII, Line 4b - Costume/set rental recognized as an offset to rental revenues on tax return (\$165,692); Fundraising event expenses reported on 990 Part VII Line 8b (\$192,772).

### **SCHEDULE G** (Form 990 or 990-EZ)

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Name of the organization					Employer identification	ation number
UTAH SYMPHONY & OPERA						145980
Fundraising Activities. (Form 990-EZ filers are no				vered "Yes" to For	m 990, Part IV, li	ne 17.
1 Indicate whether the organization				owing activities. Che	ck all that apply.	
a 🔽 Mail solicitations		е	Solicitati	ion of non-governme	ent grants	
<b>b</b> Internet and email solicitation	s	f 🖸		ion of government g	ants	
c Phone solicitations		g 🖸	Special 1	fundraising events		
<b>d</b> In-person solicitations					-	
2a Did the organization have a written or key employees listed in Form 9						
	-	=		•	=	
<b>b</b> If "Yes," list the ten highest paid compensated at least \$5,000 by			uraisers) p	ursuarit to agreemen	its under willer the	e iuiiuiaisei is to be
compensated at least \$6,000 by	ino organizano	,,,,				
		(***) D: 1 (			(v) Amount paid to	
(i) Name and address of individual or entity (fundraiser)	(ii) Activity	custody	ndraiser have or control of	(iv) Gross receipts	(or retained by) fundraiser listed in	(vi) Amount paid to (or retained by)
or entity (tundraiser)		contri	outions?	I om donvity	col. (i)	organization
		Yes	No			
1 See Schedule G, Part IV, Statement						
2						
3						
4						
5						
5						
6						
7						
8						
9						
10						
				0.000.000	455.000	4.045.000
Total			🕨	2,000,000	155,000	1,845,000
3 List all states in which the organ	ization is regis	stered or lic	ensed to s	olicit contributions of	or has been notifie	d it is exempt from
registration or licensing.						
01						

Schedule G (Form 990 or 990-EZ) 2012 Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000. (a) Event #1 (b) Event #2 (c) Other events (d) Total events (add col. (a) through col. (c)) Valley 10th Anniversary Symphony Guild Heartst (event type) (event type) (total number) Revenue 1 Gross receipts . . . . 577,340 10,227 23,193 610,760 Less: Contributions . . 2 516,807 1,866 21,260 539,933 3 Gross income (line 1 minus line 2) . . . . . . . 60,533 8,361 1,933 70,827 0 0 0 0 4 Cash prizes . . . . . 5 Noncash prizes 0 0 0 0 Direct Expenses 6 Rent/facility costs . . . 180 0 0 180 7 Food and beverages . . 70 8,361 1,933 10,364 8 Entertainment 60 283 0 60.283 Direct Expenses

	٠	Emortalimont	00,203	•	•	00,203			
	9	Other direct expenses .	118,154	789	3,002	121,945			
Pa	10 11 rt	Net income summary. Comb	oine line 3, column (d), a e organization answe	nd line 10		( 192,772 ) -121,945 reported more			
ө		than \$15,000 on Form 9		(b) Pull tabs/instant	(a) Other geming	(d) Total gaming (add			
Revenue			(a) Bingo	bingo/progressive bingo	(c) Other gaming	col. (a) through col. (c))			
Rev	1	Gross revenue							
es	2	Cash prizes							
xpens	3	Noncash prizes							
Direct Expenses	4	Rent/facility costs							
	5	Other direct expenses .							
	6	Volunteer labor	☐ Yes% ☐ No	☐ Yes% ☐ No	☐ Yes% ☐ No				
	7	Direct expense summary. Ac	dd lines 2 through 5 in c	olumn (d)		( )			
	8	Net gaming income summar	y. Combine line 1, colur	mn d, and line 7					
	9 Enter the state(s) in which the organization operates gaming activities:  a Is the organization licensed to operate gaming activities in each of these states?								
10		Were any of the organization's g	? .						
					Schedu	le G (Form 990 or 990-EZ) 2012			

cneau	ile G (Form 990 or 990-EZ) 2012		Page	J
11 12	Does the organization operate gaming activities with nonmembers?	☐ Yes		
13	Indicate the percentage of gaming activity operated in:			
а	The organization's facility		%	
b	An outside facility		%	)
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:			
	Name ►			
	Address ►			
15a	Does the organization have a contract with a third party from whom the organization receives gaming revenue?	☐ Yes	s 🗌 No	o
b b	If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the amount of gaming revenue retained by the third party ▶ \$			
	Name ►			
	Address ►			
16	Gaming manager information:			
	Name ►			
	Gaming manager compensation ► \$			
	Description of services provided ▶			
	□ Director/officer □ Employee □ Independent contractor			
17 a	Mandatory distributions: Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?	☐ Yes	s 🗌 No	<b>o</b>
b	Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$			
Part	Supplemental Information. Complete this part to provide the explanations required by Part I, columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also co part to provide any additional information (see instructions).			

Schedule G, Part IV, Statement 1

Form: Schedule G

Page: 1

Line Number: Part I Line 2b

UTAH SYMPHONY & OPERA 51-0145980

### **Fundraiser Activity Information**

Name and Address	Activity	C1	Gross	C2	C3
			Receipts		
Community Counselling Service Co LLC	Develop and run a comprehensive	No	2,000,000	155,000	1,845,000
PO Box 27462	campaign to include endowment and multi-				
New York, NY 10087-7462	year annual giving.				
Total:			2,000,000	155,000	1,845,000

C1 = Fundraiser control of funds?

C2 = Amount paid to (or retained by) fundraiser

C3 = Amount paid to (or retained by) organization

#### **SCHEDULE J** (Form 990)

Department of the Treasury Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

▶ Attach to Form 990. ▶ See separate instructions.

2012

OMB No. 1545-0047

Open to Public Inspection

Name of the organization **UTAH SYMPHONY & OPERA**  Employer identification number

51-0145980

Part	Questions Regarding Compensation				
4.			Yes	No	
та	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.				
	☐ First-class or charter travel ☐ Housing allowance or residence for personal use				
	☐ Travel for companions ☐ Payments for business use of personal residence				
	☐ Tax indemnification and gross-up payments  ☐ Health or social club dues or initiation fees				
	☐ Discretionary spending account ☐ Personal services (e.g., maid, chauffeur, chef)				
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment				
	or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	46	~		
	explain.	1b	•		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers,				
_	directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	~		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the				
	organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a				
	related organization to establish compensation of the CEO/Executive Director, but explain in Part III.				
	☐ Compensation committee ☐ Written employment contract				
	<ul> <li>☐ Independent compensation consultant</li> <li>☐ Form 990 of other organizations</li> <li>☑ Approval by the board or compensation committee</li> </ul>				
	Approval by the board of compensation committee				
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing				
	organization or a related organization:				
а	Receive a severance payment or change-of-control payment?	4a		~	
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		~	
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		~	
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.				
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.				
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any				
	compensation contingent on the revenues of:				
а	The organization?	5a		~	
b	Any related organization?	5b		<b>'</b>	
	If "Yes" to line 5a or 5b, describe in Part III.				
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any				
	compensation contingent on the net earnings of:				
a	The organization?	6a 6b		<b>V</b>	
b	If "Yes" to line 6a or 6b, describe in Part III.	ab			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed				
-	payments not described in lines 5 and 6? If "Yes," describe in Part III	7		~	
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject				
	to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe				
	in Part III	8		~	
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in				
	Regulations section 53.4958-6(c)?	9			

Schedule J (Form 990) 2012

## Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

Melia Tourangeau, President &   0	Note. The sum of columns (b)(i)–(iii) id	<u> </u>		f W-2 and/or 1099-MIS		(C) Retirement and			
CEO					reportable	other deferred	<b>(D)</b> Nontaxable benefits	(E) Total of columns (B)(i)–(D)	
Ralph Thomas Matson, Concert  Ralph	Melia Tourangeau, President &	(i)	172,633	20,000	0	23,523	26,549	242,705	
Ralph Thomas Matson, Concert         (i)         138,179         0         0         11,083         20,371         169,993         0           Master         (ii)         0         0         0         0         0         0         0           David Green, Senior VP & COO         (i)         94,432         0         0         11,277         24,327         130,036         0           Steve Hogan, VP Finance/CFO         (ii)         96,048         0         0         4,237         23,579         123,864         0           4         (iii)         0         0         0         4,237         23,579         123,864         0           5         (iii)         0         0         0         4,237         23,579         123,864         0           6         (iii)         0         0         0         0         0         0         0           6         (iii)         0	1 CEO	(ii)	0	0	0	T	0		0
z master         (ii)         0         0         0         0         0         0         0           David Green, Senior VP & COO         (i)         94,432         0         0         11,277         24,327         130,036         0           Seve Hogan, VP Finance/CFO         (i)         96,048         0         0         4,237         23,579         123,864         0         <	Ralph Thomas Matson, Concert	(i)	138,179	0	0	11,083	20,731	169,993	0
Sieve Hogan, VP Finance/CFO   0   96,048   0   0   4,237   23,579   123,864   0   0   0   0   0   0   0   0   0	2 Master	(ii)		0	0				0
3	David Green, Senior VP & COO	(i)	94,432	0	0	11,277	24,327	130,036	0
Steve Hogan, VP Finance/CFO (i) 96,048 0 0 4,237 23,579 123,864 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3	(ii)		0	0				
4	Steve Hogan, VP Finance/CFO	(i)	96,048	0	0	4,237	23,579	123,864	0
5 (i) (i) (ii) (ii) (ii) (iii)	4	(ii)		0	0				0
6		(i)							
6 (i) (i) (ii) (ii) (ii) (iii)	5	(ii)							
7 (i) (ii) (iii) (		(i)							
7	6	(ii)							
8		(i)							
8 (ii) (ii) (iii)	7	(ii)							
10		(i)							
9	8	(ii)							
10		(i)							
10 (ii)	9	(ii)							
11 (i) (ii) (ii) (iii) (		(i)							
11 (i) (ii) (iii) (iiii) (iiii) (iiii) (iiiii) (iiiiiii) (iiiiiiii	10	(ii)							
11 (i) (ii) (iii) (iiii) (iiii) (iiii) (iiiii) (iiiiiii) (iiiiiiii		(i)							
12     (i)     (ii)     (iii)       13     (ii)     (iii)     (iii)       14     (ii)     (iii)     (iii)       15     (ii)     (iii)     (iii)	11	(ii)							
13 (i) (ii) (ii) (iii) (iii) (iii) (iii) (iii) (iii) (iii) (iiii) (iii) (iiii) (iiii) (iiii) (iiii) (iiii) (iiii) (iiii) (iiiii) (iiiii) (iiiiii) (iiiiiiii		(i)							
13 (i) (ii) (iii) (iiii) (iiii) (iiii) (iiii) (iiii) (iiii) (iiii) (iiiii) (iiiii) (iiiiii) (iiiiiiii	12	(ii)							
13 (ii) (ii) (iii) (iiii) (iiii) (iiii) (iiiii) (iiiiiii) (iiiiiiii									
14 (i) (ii) (ii) (iii) (iii) (iii) (iii) (iii) (iii) (iii) (iiii) (iii)	13	(ii)							+
15 (i) (ii) (iii) (iii) (iii) (iiii) (iiii) (iiiiiii) (iiiiiiii									
15 (i) (ii) (iii) (iii) (iii) (iiii) (iiii) (iiiiiii) (iiiiiiii	14	(ii)						+	+
15 (ii) (ii) (iii)									
(1)	15								
""									
	16	(ii)							

chedule J (Form 990) 2012	Page
Part III Supplemental Information Complete this part to provide the information, explanation, or descriptions required for Part I, li	nos 12 1h 3 /2 /h /c 52 5h 62 6h 7 and 8 and for Part I
Also complete this part for any additional information.	1165 Ta, 15, 5, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 6, and 101 Tail 1
Schedule J, Part I, Line 1a - Alta Club, Rotary Club	
Salidade of Farty Ellio to Fried Glaby Rotal y Glab	

#### SCHEDULE L (Form 990 or 990-EZ)

**Transactions With Interested Persons** 

2012

Department of the Treasury Internal Revenue Service ► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Open To Public

OMB No. 1545-0047

Name of the organization

Employer identification number

UTAH	H SYMPHONY & OPER	Α								51-0	01459	80		
Par		fit Transaction ne organization	<b>ns</b> (section 501 answered "Ye	1(c)(3) s" on	and sect Form 99	ion 501(c)( 0, Part IV, I	4) org ine 25	anizations or a or 25b, or	nly). Form 99	90-EZ,	Part	V, line	40b.	
1 (a) Name of disqualified person			(b) Relationship between disqualified person and			(c) Description of transaction			(d) Corr		rected?			
'	(a) Name of disqualified	person		organiz	ation			(c) Descri	scription of transaction			Yes	No	
(1)														
(2)														
(3)														
(4)														
(5)														
(6)														
2	Enter the amount under section 4958		by the orgai		_	_	-		_	-		6		
3	Enter the amount o	of tax, if any, on	line 2, above,	reimb	oursed by	the organ	izatio	n		!	• \$	<u> </u>		
Par	Complete if the organization r	l/or From Interne organization eported an amo	answered "Ye ount on Form	es" on 990, F	Part X, line					art IV,	line 2	16; or		
(a) N	lame of interested person	(b) Relationship with organization	(c) Purpose of loan			om the principal amo				(g) In default?		y (h) Approved by board or committee?		ritten ment?
				То	From				Yes	No	Yes	No	Yes	No
(1)														
(2)														
(3)														
(4)													<u> </u>	
(5)														
(6)														
(7)														
(8)														
(9)				-										
(10)							_	<u> </u> \$						
Total Part	Grants or As	sistance Benerale organization	fiting Interest	ed Pe	rsons.			·						
(a)	Name of interested person		ship between inter and the organization		(c) Amount	t of assistance	(	(d) Type of assis	tance	(е	) Purpo	ose of a	ssistan	се
(1)	<u> </u>													
(2)														
(3)														
_(4)														
(5)														
(6)														
(7)														
(8)														
(9)														
(10)														

	. (Form 990 or 990-EZ) 2012				F	Page 2
Part IV	Business Transactions In Complete if the organization	volving Interested Persons. n answered "Yes" on Form 990	, Part IV, line 28a,	28b, or 28c.		
	(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	organiz	aring of zation's nues?
					Yes	No
(1) Bo	b Wheaton	Board Member	215,191	Venue rental pmts to resort.	V	
(2)				·		
(3)						
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
(10)	0			<u> </u>		
Part V	Supplemental Information		noncos to questio	ns on Schedule L (see instruction	200)	
	Complete this part to provid	de additional information for res	sponses to questio	TIS OF OCHECUIE E (See Instruction	Ji 13).	

### **SCHEDULE M** (Form 990)

## **Noncash Contributions**

► Complete if the organizations answered "Yes" on Form

OMB No. 1545-0047

2012

990, Part IV, lines 29 or 30. Department of the Treasury Internal Revenue Service ► Attach to Form 990.

Open To Public Inspection

Name of the organization

**UTAH SYMPHONY & OPERA** 

Employer identification number

51-0145980

Part	Types of Property							
		(a) Check if applicable	<b>(b)</b> Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	Method o			
1 2 3 4 5	Art—Works of art  Art—Historical treasures  Art—Fractional interests  Books and publications  Clothing and household goods							
6 7 8 9 10 11	Cars and other vehicles Boats and planes Intellectual property Securities—Publicly traded Securities—Closely held stock . Securities—Partnership, LLC, or trust interests							
12 13	Securities – Miscellaneous Qualified conservation contribution – Historic structures	<i>ν</i>	24	709,322	ave between	high &	& low	
15 16 17 18 19	Real estate—Residential Real estate—Commercial							
20 21 22 23 24	Drugs and medical supplies Taxidermy							
25 26 27 28 29	Other ► ( ) Other ► ( ) Other ► ( ) Other ► ( ) Number of Forms 8283 received	by the ore	ganization during the tax y	rear for contributions for				
20-	which the organization completed	Form 8283	3, Part IV, Donee Acknowled	dgement	29		Yes	No
30a	During the year, did the organizar it must hold for at least three year used for exempt purposes for the	ars from the	e date of the initial contribu	ition, and which is not req	uired to be	30a		V
b 31								
32a	Does the organization hire or use contributions?	e third part		•	ell noncash	31 32a	V	~
ь 33	If "Yes," describe in Part II.  If the organization did not report at describe in Part II.	n amount in	column (c) for a type of pro	perty for which column (a)	is checked,			

Schedule M (F	chedule M (Form 990) (2012)								
Part II	<b>Supplemental Information.</b> Complete this part to provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.								
	number of items received, of a combination of both. Also complete this part for any additional information.								

#### SCHEDULE O (Form 990 or 990-EZ)

## Supplemental Information to Form 990 or 990-EZ

OMB No. 1545-0047

2012

Open to Public Inspection

Department of the Treasury Internal Revenue Service Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

Name of the organization Employer identification number UTAH SYMPHONY & OPERA 51-0145980

Form 990, Part III, Line 4b - Form 990, Part III, Line 4b - Utah Symphony | Utah Opera represents one of the very few combined professional arts organizations in the United States. Although its joint history is a relatively young one, the benefits Utah Symphony | Utah Opera is realizing are a direct response to Utah residents' demand of us as we more effectively serve our audiences and community. A prime example of the service we are able to render to the arts community is the value housed in the Utah Opera Production Studios. One of the only facilities of its kind, the Utah Opera Production Studios represents a team of artisans, designers, and skilled craftsmen who bring the art form of opera to life for Utah Opera and performing arts organizations around the world. The Utah Opera Production Studios bring the integration of all production activities of the Utah Symphony | Utah Opera to one resourceful location (Costume Shop & Costume Rentals, Prop Studio, Scenic Shop & Scenic Studio, Set Storage, Assembly Bay, Rehearsal Hall) and allows the organization to utilize a business model which combines all aspects of both symphonic and operatic art forms. Production needs for performances at Abravanel Hall, the Capitol Theatre, and even the Deer Valley® Music Festival can be designed and built with the resources found in this building. This has resulted in valuable cost savings and artistic synergy for the organization and the community. The artistic leadership of the organization is committed to representing a broad range of musical styles, including traditional works, contemporary pieces, and new commissions to add to the canon of classical music. Community investment in Utah Symphony | Utah Opera strengthens our economy and enhances our quality of life. Utahans have long recognized that a person's quality of life rests, in part, on the community's commitment to the arts to inspire the human spirit and motivate the betterment of mankind. Over the years, Utah has experienced growth and prominence and continues to become established as a hub for business innovation and scientific research in the United States. Utah Symphony | Utah Opera stands as an influential cultural leader that is often cited by companies as an attraction for a successful and talented workforce to the region. The Utah Symphony | Utah Opera's Education Program benefits Utah's children and is one of the largest in the country, reaching more than 175,000 students and 8,500 teachers annually. Through our education program offerings, each school in Utah is visited every three to five years. The reach of this programming is far greater than performing arts organizations in other metropolitan areas. In addition to visits to schools, the programs provide opportunities for students to attend performances, rehearsals, master classes, and other great learning opportunities. The community at large is engaged regularly through various Outreach Programs. We present an annual performance for children with special needs and their families reaching over 600 families each year, an annual performance for the blind and visually impaired reaching up to 150 members of the community, and a variety of musical events for members of our community who are Alzheimer's care recipients and caregivers in collaboration with the Utah Chapter of the Alzheimer's Association reaching over 500 people each year. Other services coordinated by our Education and Outreach Department include a variety of free lectures, internships, on-line learning courses, teacher re-licensure programs, and a Youth Symphony Festival. A stand-out among Utah Symphony | Utah Opera's projects in our local partnership with local museums, art galleries, libraries, film centers, performing arts groups, and scholars, the Festival provides our community the opportunity to explore an artistic theme using all their senses. Additionally, through our volunteer network of over 300 individuals, the Utah Symphony Guild, Ogden Opera Guild, and Youth Guild reach over 500 citizens through their programs and events each year. Utah Symphony | Utah Opera is engaged in valuable cooperative relationships with many other non-profit organizations that serve a variety of purposes, including, The Road Home, Utah School Boards, Ballet West, Madeleine Cathedral Choir School, Children's Dance Theatre and Utah Shakespeare Festival. It is also notable that, through a close relationship with the communities it serves, Utah Symphony | Utah Opera is able to reinvest into Utah's economy. The organization employs nearly 450 individuals each year. Performance activity generates approximately \$45.5 million of consumer expenditures in Salt Lake City and surrounding areas. An estimated 93% of Utah Symphony | Utah Opera expenses are fed directly back into the local economy. Economic development professionals concur that a vibrant symphony and opera are important criteria in attracting new businesses and skilled professionals to Utah. Source: Salt Lake County Cultural Facilities Master Plan, AMS Consultants, December 2008 Utah Symphony | Utah Opera reaches over 349,000 people every year through live performances.

Form 990, Part VI, Section A, Line 1a - In the absence of Board action or in the event that the Board is unable to take action on a particular matter, the Executive Committee shall have all of the powers and exercise all of the duties of the Board in managing the business of the Corporation. Any such action taken by the Executive Committee in the absence or inability of the Board to take action shall be considered for ratification by the Board at the next regular meeting or special meeting of the Board.

Form 990, Part VI, Section A, Line 2 - Our board is made up of community leaders and as such some business relationships exist and our conflict of interest policy and process adequately reveals and manages these so they are not conflicts for the organization.

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# Supplemental Information (Continued)

positions shall be comprised of the following: (i) on Ogden Opera Guild representative; (ii) one Utah Symphony Guild representative; (iii)
one Ogden Symphony Ballet Association representative; and (iv) such representatives of auxiliary and advisory organizations and guilds as
elected by their respective organizations and guilds. Two Musicians, as provided in the Collective Bargaining Agreement between the
Corporation and American Federation of Musicians, Local 104, are voting Trustees of the Board.
Form 990, Part VI, Section B, Line 11b - Prepared by CFO, reviewed by Finance and Executive committees, posted to website for entire
board review.
board review.
Form 990, Part VI, Section B, Line 12c - The values governing the affairs of Utah Symphony & Opera (US&O) are Excellence, Integrity,
Trust, and Communication. Staff members are encouraged in their individual capacities to represent these values and to exemplify the
highest standards of ethical behavior in all they do and say. They are thus encouraged to do their utmost to respect the rights and dignity of
other persons; to be honest, accurate and open-minded in the presentation of information and ideas; when accounting for US&O's assets
or handling financial transactions; when soliciting contributions; when representing US&O before governmental leaders, charitable
foundations, patrons, and donors; or when dealing with vendors, partners, lessees, and other parties. A conflict of interest is defined as any
circumstance that would cast doubt on the ability of a member of the staff to act with total objectivity with regard to the US&O's best
interest. No member shall use his or her position, or the knowledge gained from his or her position, in such a manner that a conflict arises
between the interest of the organization and the staff members' personal interests. An actual or potential conflict of interest may occur
when an employee is in a position to influence a decision that may result in personal gain for that employee or for a relative as a result of
business dealings. US&O relies on its employees to exercise their responsibilities to the organization in good faith. As a consequence of
representing US&O, employees may be in a position to establish personal relationships with patrons and donors or obtain confidential
information concerning them. Employees may not, directly or indirectly solicit or accept money, loans, expensive gifts, travel, extravagant
entertainment, or preferential treatment from such individuals. Employees may not use any information obtained about patrons and donors
to further their personal interests during their employment with US&O or after their termination with US&O. In addition to this, the materials,
products, designs, plans, ideas, and data of US&O should never be given or sold to an outside agency, firm or person except through
normal channels and with appropriate authorization. Any improper transfer of material or disclosure of information, even though it is not
apparent that an employee has personally gained by such action, constitutes unacceptable conduct. Any employee who participates in
such a practice will be subject to disciplinary action, up to and including possible discharge. Having a conflict of interest may not
necessarily indicate a professional transaction cannot occur. However, it is the duty of each staff member to disclose annually any actual or
possible conflicts of interest in writing to the Department Head. The employee is expected to provide all material facts and personal
interests that may by determined to present a conflict of interest before any discussion or negotiation of a transaction takes place.
Immediately upon becoming aware of the possible conflict of interest, the Department Head will discuss the conflict with the COO to determine whether a particular conflict of interest is fair to the organization. The Department Head will respond in writing to the employee
within 30 days of disclosure. If agreement is not reached, the final determination will be made by the President/CEO.
within 30 days of disclosure. If agreement is not reached, the final determination will be made by the President/CEO.
Form 990, Part VI, Section B, Line 15 - League of American Orchestras Survey for salaries, Opera America, recruiting firm using
comparable data, task force of board members as a search committee.
Form 990, Part VI, Section C, Line 19 - We post to our website, provide copies upon request as well as publishing board meeting
schedules in the newspaper which allows interested persons to attend meetings and request information. Conflict of interest policy is
distributed annually.
Form 990, Part XI, Line 9 - Government grants for future period-temporary restricted-\$1,487,778; Government grants from prior period
released to operations-(\$1,386,862); Contributions for future period-temporary restricted-\$828,684; Contributions from prior period
released to operations-(\$2,325,850); Contributions to endowment-permanent restricted-\$181,515; Donor redirected gift to Board
Endowment-(\$400,000); Interest-temporary restricted-\$9,669; Interest-permanent restricted-\$159,854; Dividends-temporary
restricted-\$28,045; Dividends-permanent restricted-\$444,869; Unrealized gains-temporary restricted-\$77,221; Unrealized gains-permanent restricted-\$1,198,466; Realized loss-temporary restricted-\$38,965; Realized loss-permanent restricted-\$628,262; Draws from
endowment-temporary restricted-(\$133,682); Draws from endowment-permanent restricted-(\$1,185,289); Management and general
expenses-temporary restricted-\$11,179; Management and general expenses-permanent restricted-\$178,515.

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Line Number: Part III Line 4d

### Other Program Services Accomplishments

Activity Code	Description	Expense	Grants	Revenue
	Please see www.usuoeducation.org for more information. (177474 viewers)	1,572,435	0	46,952
Total:		1,572,435	0	46,952